



An AFS Case Study: PPP Assistance

Streamlined the Onboarding Process to Expedite Funding for 50,000 Loans



Client

A Top 15 U.S. Commercial Bank who has partnered with AFS for over 10 years. The Bank uses AFSVision® for its commercial loans, processing them in real-time, front-to-back in our hosted private cloud environment.



Business Problem

Under normal circumstances, AFSVision uses a sequence of workflow management steps and controls to book a new commercial loan to ensure necessary and sufficient data fulfillment for effective accounting, risk management, and regulatory reporting. Once the loan is booked on the system, funding to the customer's DDA account occurs nearly simultaneously.

Anticipating a massive influx of loan requests due to the Paycheck Protection Program (PPP) enacted in response to the COVID-19 pandemic, the Bank needed to find a way to efficiently and effectively expedite the servicing of emergency relief loan applications from thousands of small businesses in financial distress. Given our long-standing relationship, the Bank was confident AFS would be ready and able to assist in devising a creative way to use AFSVision's capabilities to quickly fund the PPP loan requests.



From Request to a Solution in 10 Days

In less than 10 days the AFS team was able to provide a solution by adapting a unique in-house proprietary software tool originally designed for testing and implemented it for use in uploading approved PPP loan applications.

The tool took a file from the Bank containing the requisite fields for hundreds of loans, and then uploaded and booked them all at once into the AFSVision Servicing system, where disbursement to the borrower's DDA accounts followed simultaneously.

This one-step process bypassed the Bank's standard control requirements for workflow and control, which under normal circumstances would involve each loan being booked and funded separately. This special situation, with a direct financial impact on very needy borrowers and involving loans that are fully guaranteed, offset the risks involved in using this one-time solution.

The AFS team vastly increased the Bank's capability to rapidly book and fund approximately 50,000 relief loans for small businesses as part of the PPP through the creative use of this testing tool.



Future Advantage

A cornerstone to AFS innovation is working with clients to understand their issues and design creative solutions to achieve their goals. In addition to this being indicative of a strategic AFS partnership, we know every challenge solved for our clients has potential to inform future product direction. After this PPP success, AFS is investigating potential ways to build on AFSVision's ability to process large volumes more quickly to enable our clients to respond to future emergencies in real-time.

“Clock speed is a premium concern right now, and since we got a solution that good for PPP, how can we extend that to other things we're doing today?”

Need

To find a creative way to expedite the funding of the anticipated thousands of emergency relief loan requests falling under the PPP program in order to service small business clients in financial distress.

Achieved

This creative, one-time solution expedited booking and funding for more than 50,000 PPP loans, thereby providing much faster and more responsive financial assistance to businesses in need.

Corporate Headquarters:
123 Summit Drive • Exton, PA 19341
Phone: 610-524-9300
Fax: 610-524-7977 afsvision.com

European Subsidiary/EMEA Head Office:
Seidlgasse 22, Top 4, 1030-Vienna, Austria
Phone: +43 (1) 714 1009
Fax: +43 (1) 714 1009 1099

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